

Christopher Rafferty

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Profile

Business professional with a honed ability to deliver objectives and project completion. Broad operational and strategic experience in various industries covering public and private sectors. Business development specialist with the required dynamics to turn strategic goals into operational systems.

Active consultant to SME's specialising in business startup and development. 20 years industrial experience from operational and area management to business development, project management and IT systems incorporation. Entrepreneurial experience as a founding director of 3 previous commercial ventures. Currently building business development consultancy and providing operations management for national leisure company.

Employment Experience

Present

Business Development Consultant and Director, Red Valley Consulting

- Management consultant.
- Entrepreneurial advisor, mentor and coach.
- Business startup and company development specialising in retail, leisure and licensed trades.

Present

Operations Manager, Scotland. LT Pub Management Limited

- Operations Manager covering all aspects of Scotland based operations for national leisure company.
- Business development for existing licensed operations.
- Consultant to company covering aspects such as Food safety, Operations Manuals and overall company business development.

Aug 08 – Jul 09

University of Strathclyde, Glasgow, Enterprise Manager

- Business start up and growth advisor to Strathclyde Entrepreneurial Network.
- Business development with University spinout companies.
- Promoted entrepreneurial activity within the university.

Sept 04 – Aug 08

Langside College, Glasgow, Business Studies Lecturer

- Lecturer of Economics, Business and Management, Accounts and IT subjects.
- Enterprise representative for Langside College for externally delivered projects.
- SQA course and qualification development team member. SQA Higher National unit peer reviewer, unit and assessment writer.
- Curriculum development specialising in BlendEd teaching approaches and online, interactive learning. Microsoft Office Specialist Master Instructor 2003, Course Genie interactive materials designer, Moodle and Blackboard Virtual Learning Environment developer.

Feb 04 – Sept 04

Central College of Commerce, Glasgow, Economics Lecturer

- Lectured Macro, Micro and International Economics.

Oct 02 – Feb 04

Soul Kitchen Traders Limited (SKTL), Glasgow, Managing Director

- Founder and managing director of SKTL
- Owner/operator of city centre restaurant in Merchant City, Glasgow.

Sept 99 – Oct 02

Beanscene Limited, Scotland, Business Development Director

- Founder director of company. Company achieved £2 million turnover within 3 years, 8 trading units.
- Key role in the delivery of the Beanscene brand and implementing the strategic plan of the company.
- Company financial projections and management. Full MIS implementation for company involving targets, budgets and performance monitoring. Payroll and accounting system implementation.
- New unit design, build and development. Responsible for all legal planning and usage classification, recruitment, trades budgeting and supervision, marketing and promotion.

March 99 – Sept 99

Big Beat Limited, Glasgow, Business Development Manager

- Project Management in the design and development of large-scale operational units. Project responsibility for the development of IT systems with Big Beat Ltd. HRM, Stock Control, MIS and Financial Planning.
- Project Manager for Crown Systems Management. Supervised a £500,000 investment in company MIS and unit EPOS system.

July 94 - March 99

Big Beat Limited, Glasgow, Unit Operational Management

- Area Manager Dundee, Cul de Sac bar/restaurant and Mercantile Bar
- Manager, Cul de Sac bar/restaurant Aberdeen
- Manager, Cul de Sac bar/restaurant Dundee
- Assistant Manager, Cul de Sac bar/restaurant Southside (Glasgow)
- Bar Supervisor, Church-on-the-Hill (Glasgow)

Education

1995 – 1996, St Andrews College, Glasgow

PGCE (Secondary) Business Studies and Economics.

1994 – 1995, Caledonian University, Glasgow

PGD Information and Administrative Management

1989 – 1994, Caledonian University, Glasgow

B.A.(Hons) Business Studies. 2:2

Training and development

- Microsoft Certified Trainer, Microsoft Master Instructor, Microsoft Office 2003.
- Deloitte “Train the Trainer” course qualification.
- Qualified Life and Executive Coach (Life and Executive Coaching Diploma, Feb 09)

Additional information

- Full car and motorcycle driving license.
- Current member of the General Teaching Council.