



Business Start Up

Business Planning and Funding

Price £799

Turning a business idea into a trading business needs drive, energy and **resources**. Red Valley Consulting can provide the crucial resource of **knowledge** and **experience** to assist in the business creation stage.

The required tools for **success** are; a sound and **viable** concept, a **comprehensive** business plan with accurate, **realistic** financials and the ability to **convince** funders. This package offers this to assist the creation of a **sustainable** business venture. Entrepreneurial **coaching** completes the package providing certified coaching through the **change** period of business creation.

Package content:

- Business concept review (2 hrs)
- Comprehensive Business Plan, up to 20 pages.
- 3 year financials; Profit and Loss Accounts and Cash flows.
- Funding presentation and coaching
- Entrepreneurial coaching (3 x 1 hour sessions)

Suitability:

This package is aimed at new entrepreneurs, career changers and stalled business ventures. It will provide the structure and business systems required to take a commercial concept to a business reality.

- ✓ First time entrepreneurs
- ✓ Career changing ventures
- ✓ Starting out on your own
- ✓ Stalled start up ventures

Overall aims of the package: To provide the resources to take a viable business plan to a trading business.

Red Valley Consulting Ltd, 53-58 South Avenue, Blantyre Industrial Estate, Blantyre. G72 0XB

Tel: 01698 723326 email: enquiries@redvalleyconsulting.co.uk

Registered in Scotland 361780

www.redvalleyconsulting.co.uk



1 Day Business Review

Price £250

The pressure and stress of running a business can be both overpowering and restrictive to growth. The notion of seeking business advice and assistance may appear to be in the realm of large, multinational consultants, advisors and expensive contracts. It does not have to be like that. In many occasions business advice can be short, intense and direct. It can also be delivered in a way that is supportive and builds confidence towards goals and objectives.

Package content:

- ✓ 1 day on site business review (Operational and Financial)
- ✓ Comprehensive report and feedback, within 72 hours
- ✓ Short term goal and objective setting
- ✓ Follow up meeting (2 hours) within 7 working days

Suitability:

This package is aimed at SME's who require help and assistance in the areas of

- ✓ Business growth
- ✓ Business development
- ✓ Cost control

Overall aims of the package:

To assist SME's in assessing their venture performance and planning for future growth and development.

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Monthly Business Support

Price £150 per month

Running a business is an all consuming task. The opportunities to stand back and assess your business performance are rare and often dispensed with due to operational requirements. Many businesses fail due to a lack of regular assessment of financial and operational performance. A dedicated monthly meeting with a Red Valley business consultant can provide the required systems and assessment procedures to maintain a trading and profitable venture.

Package content:

- ✓ Monthly meeting (3 hours)
- ✓ Follow up report and feedback (within 72 hours)
- ✓ Business review systems (Profit and Loss accounts, Cash flow analysis)
- ✓ Set targets and budgets (Performance review)
- ✓ Monthly, Quarterly and Annual reviews against targets and budgets

Suitability:

This package is aimed at SME's who require help and assistance in the areas of

- ✓ Business growth
- ✓ Business development
- ✓ Cost control

Overall aims of the package:

To assist SME's in continually assessing their venture performance and planning for future growth and development.

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Entrepreneurial Coaching

£50 per hour

Business coaching can play a vital part in the development of a manager's career providing support and direction in times of change. Many new entrepreneurs undertake a change towards running their own venture without fully appreciating or considering the immense impact on their professional and personal life. Entrepreneurial coaching provides a structured support and development tool to assist new entrepreneurs in adapting to these changes and a welcomed support in often turbulent times.

Package content:

- ✓ Structured assessment of clients needs and suitability for coaching (30 minutes, FOC)
- ✓ Professional entrepreneurial coaching working towards client needs and developments (1 hour sessions, no minimal agreements)

Suitability:

This package is aimed at entrepreneurs who have recently;

- ✓ Changed careers to become entrepreneurs
- ✓ Started their own business
- ✓ Are considering a move to starting their own ventures

Overall aims of the package:

To assist nascent and new entrepreneurs in managing the transition from employed to entrepreneurial careers.

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Bespoke Business Support

Price on request

Business is no exact science. Help and support can come in many packages and varieties. A confident to talk to, an experienced operator for advice or essential information in times of great need. Red Valley business consultants are experienced business operators and advisors who can provide direct operational and strategic assistance on a wide spectrum of business issues.

Red Valley operate a free consultation service, 30 minute meeting, to discuss how we may be able to help you to run your business better.

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